



ESG Litigation:

Can I call my company "climate friendly"? Should it be doing more?



ESG: Environmental, Social and Governance

Investors are increasingly focusing on a range of risks and opportunities under the broad rubric of environmental, social and governance ("ESG") that represent non-financial matters that may be financially material over the long term and expectations for Board oversight of key ESG issues.

HUMAN CAPITAL

Culture and employee engagement Diversity, equity & inclusion Employee health, safety and well-Talent attraction & retention Human rights



Access & affordability Community relations Customer privacy Supply chain diversity Product quality & safety



CORPORATE GOVERNANCE

Board composition Executive compensation Shareholder rights

RISK OVERSIGHT

Business ethics Corruption & anti-bribery programs Data security Supply chain management Technology disruptions Lobbying & political spending

ENVIRONMENT

GHG emissions Coal ash **Energy management** management



Climate risk

Hazardous materials & waste

Water & wastewater management



ESG's Massive Impact

- U.S. investment in sustainable funds:
 - » \$5 billion in 2018
 - » \$70 billion in 2021
- 2022: Global ESG fund assets reached \$2.5 trillion
- 90% of S&P 500 companies now publish ESG reports
- Much of the sector's growth driven by the "E"

Can I call my company climate friendly?

- Know the environmental impacts of business:
 - Permitting (emissions, discharges)
 - Siting
 - Water use
 - Natural resources
 - Biodiversity
 - Supply chain impacts
 - Emerging issues:
 - » Environmental Justice
 - » Climate Justice
 - » Human Rights



Source: Supply Chains Quarterly

Can I call my company climate friendly?

- Company has taken steps to be more sustainable, and wants people to know...
 - Marketing/promotional materials
 - Statements by company representatives
 - SEC Filings
- What's the Risk: Greenwashing
 - Dishonestly or inaccurately characterizing a business practice as more sustainable or environmentally-friendly than it really is.
- Who can bring a greenwashing action?

Government Greenwashing Claims

- Federal Trade Commission
 - Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits unfair and deceptive acts or practices in or affecting commerce
- FTC's "Green Guides"
 - first issued about 30 years ago (updates in the works)
 - Provide guidance on how companies can make environmental marketing claims that comply with the FTC Act.
 - Non-binding, but often referenced by courts
- Recent Cases: Bamboo shirts are not eco-friendly
 - United States v. Kohl's, Inc., No. 22-cv-00964 (Dist. D.C. 2022)
 - United States v. Walmart, Inc., No. 22-cv-00965 (Dist. D.C. 2022)

Government Greenwashing Claims

- Securities and Exchange Commission
 - SEC Climate-Related Disclosure Rule
 - "Names Rule"
- SEC Enforcement Actions ESG funds misled investors
 - In the Matter of Goldman Sachs Asset Mgmt., SEC Admin. Proceeding No. 3-20867 (May 23, 2022) (alleged GSAM did not adopt written procedures to evaluate ESG factors for ESG fund)
 - In the Matter of BNY Mellon Investment Adviser, SEC Admin. Proceeding No. 3-20867 (May 23, 2022) (alleging BNY Mellon investment funds were represented as having undergone "ESG quality review" when, according to the SEC, that was not always the case)

Citizen Greenwashing Litigation

- Shareholder derivative suits (Sec. 10 of Securities Exchange Act)
 - Fagen v. Enviva Inc., No. 8:22-cv-02844-DKC (D. Md.) (wood pellet producer allegedly greenwashing wood procurement process and status as a sustainable coal alternative)
 - Rosencrants v. Danimer Scientific, Inc., No. 1:21-cv-02708 (E.D.N.Y) (producer of plastic alternative allegedly overstating the product's biodegradability in oceans and landfills)
- Fraud or State Deceptive Practice Law (State Law)
 - Curtis v. 7-Eleven, No. 21-cv-6079, 2022 WL 4182384, at * 1 (N.D. III. Sept. 13, 2022)
 (holding that 711 did not mislead consumers by claiming foam plates it sold were recyclable where economic infeasibility made recycling unlikely to happen)
 - Swartz. v. The Coca-Cola Co., No. 3:21-cv-04643 (N.D. Cal., Dec. 2022) (dismissing claims against Coca-Cola, Niagara Bottling, and Nestlé for "100% recyclable" claim on beverages because plaintiffs failed to plausibly allege that label would deceive a reasonable consumer into believing that each bottle would actually be recycled or converted into reusable material)

Avoiding Greenwashing

- Avoid overstating or making misleading statements about your company's/products pro-environmental commitments and impacts.
- Carefully define your claims; words like "sustainable," "carbon neutral," and "recyclable"--and even "green" or eco-friendly--have concrete meanings; their use can be challenged.
- Understand your company's full environmental impact before you tout isolated events.
- Avoid using generalized "green" messaging that is a mismatch with a product or service.
- Remember: Greenwashing is a problem even where a court does not find a deceptive practice: it can create bad press, hurt your reputation with customers, and create litigation costs, etc.

Should my company be doing more?

- No longer an "easy" answer
 - Cumulative flow of investments into U.S. ESG funds flat since the first quarter of 2022.
 - Economic conditions impacting ESG investments
- ESG is becoming politicized

Considerations

- Before making environmental claims, consider:
 - Is management and corporate compliance aligned with your marketing team, EHS team, and facility operators?
 - What are the company's core business goals? Are they naturally aligned with ESG goals?
 - How do company's environmental positions currently drive its policy? Are they realistic or aspirational?
 - Are more ambitious environmental goals likely to benefit your customers? Your investors?



Questions

